# Deliverables

## Readiness Assessment

* Business Process Discovery Flowchart with list of reports currently captured. Please include the department-wise reports, score cards and dashboards.
* Specific unique process / data capturing that needs to be addressed as industry specific (which will require customization of standard ERP package) – the document shall also outline the process changes recommended to fit the same in ERP without customization. Please present this in a tabular format so that it is easy for us to make decisions. The table can list
  + the processes in scope (as mentioned in annexure 1) and
  + corresponding module in ERP,
  + whether it is a direct fit or requires customization,
  + approximate cost and effort of customization,
  + recommendation for process changes required to fit the processes in ERP without customization / suggestions on industry best practices that can be adopted.
  + you can also mention the phase in which we can take it up.

I am sending a suggested format for the same.

* Suggestions on Industry Specific Best Practices that can be adopted.
* Overall readiness assessment report for the processes listed in the annexure 1.

## MS Dynamics NAV – Fitment & License Requirement

* Overview / Demo of the MS Dynamics NAV application for the Core ISKCON team. Please plan this demo and let us know the dates. As part of the demo we shall also discuss how to adapt the CRM module for our requirements. You can also suggest us on features of ERP that can be exploited in areas where currently the processes are manual.
* User Analysis to identify the license requirements & suggestions for segregation of responsibilities to ensure the license usage optimization (limited and full users). Please let me know whether you got the required information to present this. Preferably we need it in the format attached.

## Project Plan for ERP Implementation

* Detailed Project Plan for Implementation with Effort and Timelines for Phase 1.
* Cost Estimate for the ERP implementation project. As discussed we need to have the total cost of ownership. Share with us the details of all cost components – fixed cost and the recurring cost.
* Documentation of Risks, Challenges and Mitigation Strategies. In the BRASS format shared with us, we did not find this section. Please let us know the risks and challenges based on your study. Also document any assumptions and dependencies. For example, one of the assumptions we have discussed is about availability of master data.
* Profile of the team members who will be deployed in the ERP Implementation (phase-wise) Amitasana Prabhu (our vice-president) was very specific about this. Please ensure that you include it.
* Cost Comparison and benefit analysis for integrating the existing software (Dhananjaya, PRISM Futura, Guest House Application) with ERP vs. building the features in the ERP package itself through customization.
* Recommendations for POS implementation and the cost associated with it. A meeting is scheduled with Amitasana Prabhu on 12th of January 5 PM – 6 PM. Based on the outcome you can suggest the cost and effort associated with it.